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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	24	682	$1568	$1759	$1833	$1609	$1200	326	3268	$1709	$1767	$1875	$1750	$1485
Business Administration & Management	13	119	1599	1592	*	*	*	73	574	1594	1628	2025	1500	1320
Management Information Systems	16	62	1751	1887	*	*	*	66	284	1772	1895	2400	1842	1200
Marketing & Distribution	14	79	1633	1572	*	*	*	85	577	1517	1587	1810	1500	1200
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	5	34	1672	1568	*	*	*	19	116	1573	1625	*	*	*
Humanities	5	37	1517	1463	*	*	*	22	126	1568	1464	2000	1500	1100
Social Sciences	8	32	1468	1480	*	*	*	24	174	1399	1460	2000	1315	840
ENGINEERING														
Aerospace & Aeronautical	+	40	+	2216				29	215	2252	2274	2666	2250	2040
Chemical	17	174	2476	2496	*	*	*	65	579	2400	2459	2560	2450	2110
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	10	123	2006	2020	*	*	*	81	507	1987	2007	2410	1925	1600
Electrical (incl. Computer Engrg.)	49	655	2277	2367	2500	2320	1930	371	2510	2235	2317	2500	2320	1900
Geological	2	2	2563	2563	*	*	*	6	12	2138	2105	*	*	*
Industrial	+	111	+	2242				30	421	2216	2248	2542	2204	1840
Mechanical	32	319	2311	2357	2475	2333	2083	208	1391	2247	2307	2465	2296	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	15	2309	2337	*	*	*	10	81	2352	2319	*	*	*
Mining & Mineral	+	2	+	1641				+	3	+	1844			
Nuclear (incl. Engrg. Physics)	+	3	+	2369				+	38	+	2277			
Petroleum	+	54	+	2776				5	168	2740	2762	*	*	*
Engineering Technology	9	49	2349	2200	*	*	*	65	219	2143	2184	2400	2200	1692
SCIENCES														
Agricultural Sciences	2	10	1834	1588	*	*	*	15	78	1471	1580	*	*	*
Allied Health Professions	+	2	+	1659				+	11	+	1644			
Biological Sciences	2	4	1200	1212	*	*	*	2	16	1200	1617	*	*	*
Chemistry	1	12	2040	1918	*	*	*	4	43	1406	1959	*	*	*
Computer Science	23	244	2225	2220	2400	2250	2000	99	887	2137	2181	2484	2236	1750
Mathematics	3	28	1860	2095	*	*	*	17	95	1996	2017	*	*	*
Other Physical & Earth Sciences	2	14	1879	2080	*	*	*	7	46	1999	1909	*	*	*
Totals	238	2906						1629	12439					

[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS

(Data Combined For Men and Women)

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	24	673	$1605	$1760	$1895	$1684	$1200	310	3229	$1721	$1768	$1875	$1750	$1498
Business Administration	10	40	1503	1555	*	*	*	41	176	1581	1614	1917	1750	1000
Financial Analysts	3	22	1656	1716	*	*	*	11	78	1690	1761	*	*	*
Management Trainee	12	146	1656	1695	*	*	*	145	745	1559	1621	2000	1500	1200
Personnel & Labor Relations	+	5	+	1547				9	39	1740	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	15	127	1992	2107	*	*	*	76	535	2033	2073	2392	2050	1583
Computer Scientists (incl. Systems Analysts)	26	218	2207	2239	2400	2263	1833	84	650	2131	2190	2484	2264	1559
Mathematicians/Statisticians	2	16	1798	2001	*	*	*	6	57	1896	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	6	27	1697	1556	*	*	*	23	126	1543	1647	1858	1585	1100
Retail/Wholesale Sales	11	64	1537	1656	*	*	*	28	375	1503	1618	1800	1563	1100
Technical Sales	4	19	1517	1746	*	*	*	15	126	1684	1769	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	1	20	1666	1546	*	*	*	6	53	1588	1648	*	*	*
Engineers (Engrg. Degree Required)	114	1455	2298	2348	2526	2333	1931	838	5898	2229	2306	2525	2288	1825
Farm & Natural Resources Management	2	4	1834	1709	*	*	*	8	26	1600	1640	*	*	*
Health-Related Occupations	+	3	+	1361				3	22	1511	1503	*	*	*
Insurance & Real Estate Occupations	+	17	+	1608				2	52	1642	1676	*	*	*
Production Occupations	3	14	1543	1904	*	*	*	7	84	1681	1979	*	*	*
Researchers—Nonscientific	+	3	+	1681				5	24	1446	1701	*	*	*
Researchers—Scientific	2	26	1620	2188	*	*	*	6	88	1888	2066	*	*	*
Social Workers & Recreational Workers	1	3	1200	1075	*	*	*	4	28	1066	1336	*	*	*
Transportation & Distribution Occupation	2	4	1500	1579	*	*	*	2	28	1500	1742	*	*	*
Totals	238	2906						1629	12439					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	10	99	$1966	$2215	*	*	*	55	293	$1994	$2146	$2125	$1958	$1833
MBA (Nontechnical Undergraduate)	5	62	2206	2327	*	*	*	46	286	2023	2147	2420	1979	1667
MBA (Technical Undergraduate)	1	14	2620	2771	*	*	*	6	47	2398	2557	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	1	+	3025				4	43	2071	2279	*	*	*
Administration (incl. Public, Hospital, etc.)	2	3	1935	1979	*	*	*	2	5	1935	2071	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	5	+	2350				+	9	+	2332			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1384				+	16	+	1421			
Social Sciences	+	2	+	1499				2	17	1646	1580	*	*	*
ENGINEERING														
Chemical	1	19	2641	2681	*	*	*	4	51	2727	2667	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	19	2567	2477	*	*	*	3	63	2336	2446	*	*	*
Electrical (incl. Computer Engrg.)	7	85	2892	2840	*	*	*	17	247	2835	2821	*	*	*
Industrial	1	11	2900	2667	*	*	*	4	23	2715	2694	*	*	*
Mechanical	7	50	2712	2664	*	*	*	13	133	2592	2699	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	4	7	2802	2773	*	*	*	6	22	2735	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	1	+	2590				3	4	3078	2956	*	*	*
SCIENCES														
Chemistry	+	+	+	+				1	9	2000	2218	*	*	*
Computer Science	13	61	2448	2759	*	*	*	19	141	2547	2730	*	*	*
Geology & Related Geological Sciences	+	7	+	2783				6	26	2313	2495	*	*	*
Mathematics	1	10	2783	2865	*	*	*	5	19	2702	2662	*	*	*
Totals	53	458						196	1454					

[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	25	+	$2430				20	85	$2409	$2397	$2708	$2333	$2167
MBA - Tech Undergraduate	+	4	+	2738				1	15	2500	2668	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	27	+	3011				8	63	2443	2657	*	*	*
MBA - Tech Undergraduate	+	7	+	3059				4	18	2734	2887	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	2	28	$1917	2686	*	*	*	5	40	1967	2580	*	*	*
MBA - Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	2	95						38	227					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	7	+	$3408				1	44	$3708	$3512	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	1	+	3765				1	5	3717	3121	*	*	*
Electrical (incl. Computer Engrg.)	+	5	+	3930				1	35	[illegible]	3769	*	*	*
Mechanical	+	7	+	3526				+	18	+	3501			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	6	+	3614				+	20	+	3519			
SCIENCES														
Chemistry	+	8	+	2859				+	46	+	3016			
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	2	+	3709				+	4	+	3190			
Physics	+	2	+	3215				+	30	+	3485			
Totals	+	38						3	202					

[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1537	16	1417	1			1875	1			900	1
BUSINESS ADMINISTRATION &			1650	1	1452	4					1133	1
MANAGEMENT INFO SYSTEMS	2083	1	1500	1	1883	9						
MARKETING & DISTRIBUTION					1709	8	1730	1				
ECONOMICS			1396	2	1856	3						
HUMANITIES					1389	3						
SOCIAL SCIENCES			2000	1	970	2						

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL							2329	2			2450	1
ELECTRICAL(INCL COMP ENG)					2486	3	2299 2458 2140	22				
CIVIL							2540	1	2200	1	2056	4
GEOLOGICAL												
INDUSTRIAL												

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
MECHANICAL				2293 9	2167 1	2104 2
METALLURGICAL				2309 1		
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2409 5	2309 3	

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL												
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY												
COMPUTER SCIENCE					1750	1	2254	7			2090	1
MATHEMATICS												
OTHER PHYSICAL & EARTH							2557	1				

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING							2000	1	1750	1		
BUSINESS ADMINISTRATION &	2183	1			1750	1	1554	2				
MANAGEMENT INFO SYSTEMS					1690	3						
MARKETING & DISTRIBUTION			1416	1	1733	1						
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES									2000	1		

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2455	5			2460	2						
ELECTRICAL(INCL COMP ENG)	2500	1	2260	4	2341	10						
CIVIL												
GEOLOGICAL												
INDUSTRIAL												

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2405	5			2425	2			2333	2		
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY			2167	1								

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AGRICULTURAL							2250	1				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL									900	1		
CHEMISTRY	2040	1										
COMPUTER SCIENCE			2113	5	2301	7						
MATHEMATICS			1900	1								
OTHER PHYSICAL & EARTH												

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1708	1			1546	1	1817	1				
BUSINESS ADMINISTRATION &					1833	1			1716	1	1600	1
MANAGEMENT INFO SYSTEMS											1205	2
MARKETING & DISTRIBUTION							1434	3				
ECONOMICS												
HUMANITIES					1500	1					1917	1
SOCIAL SCIENCES							1533	3	1200	1		

MARCH 1986 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2599	6							2200	1		
ELECTRICAL(INCL COMP ENG)					2370	1	2028	8				
CIVIL							1745	2	1800	2		
GEOLOGICAL	2625	1			2500	1						
INDUSTRIAL												

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UTILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MECHANICAL	2492 2		2375 1	2257 8		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

MARCH 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL							1417	1				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL					1500	1						
CHEMISTRY												
COMPUTER SCIENCE					2500	1					2375	1
MATHEMATICS	2083	1					1596	1				
OTHER PHYSICAL & EARTH							1200	1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH		2250	1	2308	2			
MBA--TECH								

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM. FAB METAL
MBA--NON-TECH						
MBA--TECH	2620 1					

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM		RESEARCH, CON	UTILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	2083	2					
MBA--TECH							